



DAY ONE TUESDAY 17 SEPTEMBER

08.15 Registration & welcome refreshments hosted Dassault Aviation

09.00 Opening remarks

Alasdair Whyte, Corporate Jet Investor

09.05 SOLO Identifying political risks in Asia

Where should you be looking?

Is the world getting more dangerous?

Steve Wilford, Control Risks

09.25 The ultra-long range market

Which way now for pre-owned supply and demand?

Do new models stimulate demand?

Moderator: *Alasdair Whyte, Corporate Jet Investor*

Adrien Chazottes, Jet8 Aviation

Nilesh Pattanayak, Bombardier

Jean Michel-Jacob, Dassault

Nadav Kessler, Asian Sky Group

10.05 Identifying opportunities in the Asian business aviation market

What is happening to the region's fleet?

Which markets are growing?

Alex Jiao, Hongkong Jet

10.25 Morning coffee hosted by Boeing Business Jets

10.55 Aircraft Management - an operator's perspective

Captain Sakeer Sheik, Titan Aviation

11.15 The state of the Asian aftermarket

Are supply chains improving

The growth of maintenance support options in the region

Moderator: *Emil Pope, Far East Aerospace*

Bill Molloy, Bombardier

Phil Balmer, TAG Aviation

Trevor Merszei, JSSI

Richard Wolfskeil, Aviation Concepts Technical Services

11.55 The test pilot view

Testing military and civil aviation

Sharing learnings between aircraft

Francois-Xavier Garot, Dassault Aviation

12.15 Perspectives from Innovators in SAF

SAF production 101

Where can you find SAF

Will customers pay extra?

Moderator: *Anant Jain, Azzera*

Arnaud Brolly, IMPACT

Jonathan Yeo, FlyORO

Mac Irvine, JetZero Australia

12.55 Lunch hosted by Jet Aviation

14.15 What is driving the Chinese fleet?

What are Chinese owners looking for?

Owning aircraft versus fractional versus charter

Competition between operators

Moderator: *Jane Wang Baker McKenzie*

Rocky Zhang, Textron

Lance Liu, Hongkong Jet

Jason Liao, China Business Aviation

Phil Balmer, AsBAA

14.55 You've got to know when to hold – how are dealers looking at the market?

Does the region influence global inventory?

Where is the Asian demand coming from?

What makes a model popular?

What regional factors have an impact?

Moderator: *Alasdair Whyte, Corporate Jet Investor*

David Dixon, Jetcraft Asia

Mark Butler, Action Aviation

Alvin Bok, JetHQ

15.35 Afternoon tea hosted by TAG Aviation

16.05 The latest in the Asia Charter market

Moderator: *Alasdair Whyte, CJI*

Per Marthinsson, Avinode

Leona Qi, Vista

Philip du Preez, UAS

Mark Thibault, Chapman Freeborn

Trevor Esling, Qatar Executive

Christoph Thurnherr, Nomad

16.50 The battle for aircraft registration

Local registration versus offshore

US FAA versus the world

Moderator: *Stuart Miller, Clyde & Co*

Sidhant Sharma, 2-REG

Richard Smith, Civil Aviation Authority of the Cayman Islands

Scott McCreary, McAfee & Taft

17.30 The evolving FBO market

Will we see consolidation like the US?

How competitive is the market?

Do customers expect different services from Asian FBOs?

Moderator: *Alasdair Whyte, Corporate Jet Investor*

Rita Tam, TAG

Bernard Loo, Jetex

18.00 Closing remarks

Alasdair Whyte, Corporate Jet Investor

18.00 Cocktail reception hosted by Hongkong Jet

20.00 Dealmakers Dinner hosted by Airbus Corporate

Jets, Jetcraft & Qatar Executive

Correct as of 16.9.24 – subject to change without notice



DAY 2 – WEDNESDAY 18 SEPTEMBER

08.15 Morning refreshments hosted by Dassault Aviation

09.00 Opening remarks

Alasdair Whyte, Corporate Jet Investor

09.05 How financiers view asset values

Are we seeing normal depreciation?
What is the best way to protect values?

Moderator: *Violet Kwek, Lendicate Group*

Jon Dahlfors, Stonebriar Commercial Finance

Vivek Kaushal, Global Jet Capital

Chris Miller, JSSI Aviation Capital

09.45 How to choose an aircraft manager

Pros and cons of large versus boutique
Local versus global

Moderator: *Alasdair Whyte, Corporate Jet Investor*

Darren Broderick, ACAM

Ryan Chui, Hongkong Jet

Hibiki Umemoto, Phenix Jet

Gary Dolski, Metrojet

Richard Porter, Luxaviation

Thierry Tea, Phil Jets Group

10.45 Morning coffee hosted by Boeing Business Jets

11.15 What's up down under?

Considering the latest in the Australian business aviation market

Moderator: *David Crick, DavAir*

Matt Frick, Global Jet International

Daniel Renwick, Jetcraft

Mick Doohan, Jetcraft

Darren McGoldrick, Luxaviation

Darren Broderick, ACAM

11.55 How business jets fit private banking

What are private bank customers looking for?

Are rising rates affecting appetite?

How do private banks differentiate themselves?

Moderator: *Alasdair Whyte, Corporate Jet Investor*

Melissa Bacani, HSBC Private Bank

Roman Widmer, UBS

12.35 Lunch hosted by Chapman Freeborn

14.00 How to retain your most important assets

Does Asia see more poaching than other regions?

Are people staying in the industry?

Moderator: *Mike Walsh, Aer Mobi*

Mohammed Al Husary, UAS International Trip Support

Raghu Menon, Titan Aviation

14.40 Growing the medical fleet

How to choose an aircraft?

Are there opportunities for new aircraft?

How big is the potential?

Prithpal Singh, Flying Doctors Asia

Dr Yanjun Chan, MedAire

15.20 Afternoon tea hosted by TAG Aviation

15.50 The global perspective

David Best, Jet Aviation

16.10 Digital payments in aviation

Greg Gardner, HAYVN

16.20 Off court: Mediation for private aviation disputes

Paul Jebely, The Hague CAA

16.35 The CJJ Oxford Debate

Panellists will argue a motion – whether they agree with it or not

Paul Jebely, The Hague Court of Arbitration for Aviation

Mike Walsh, Aer Mobi

David Dixon, Jetcraft

Amy Yang, Vista

17.15 Closing remarks

Alasdair Whyte, Corporate Jet Investor

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