Day one – 7th November

07.15 Breakfast hosted by Bombardier

08.15 Welcome to Miami 2023
   Alasdair Whyte, Corporate Jet Investor

08.25 Soaring responsibly
   Michael Amalfitano, Embraer Executive Jets

08.45 The rise and rise of aircraft management
   Moderator: Alasdair Whyte, Corporate Jet Investor
   Ben Murray, Skyservice Business Aviation
   Andy Priester, Priester Aviation
   John Owen, Airshare
   Sakeer Sheik, Titan Aviation
   Suran Wijayawardana, FlyHouse

09.25 Private Jet Memberships: Providing the best options
   Peder von Harten, Nicholas Air

09.45 The Gulfstream difference
   Scott Neal, Gulfstream Aerospace

10.05 Morning coffee hosted by Boeing Business Jets

10.35 Can the charter boom keep going?
   Moderator: Richard Koe, WINGX
   Shaan Bhanji, Tuvoli
   Randy McKinney, Elevate Aviation Group
   Per Marthinsson, Avinode
   Leona Qi, Vista

11.15 Private Equity in private aviation
   Shawn Vick, AE Industrial Partners

11.35 What's Up at Wheels Up
   George Mattson, Wheels Up

11.55 Aviation as a form of medical transport
   The economics of carrying organs versus patients
   Why medical companies are buying operators
   Moderator: David Crick, DavAir
   Jessie Naor, Transplant Transportation Services
   Seth Bacon, Trinity Air Medical

12.30 Strategic Partnerships: Investing in stronger industry relationships
   Bill Papariella, AeroVentures

12.50 Lunch hosted by Stonebriar Commercial Finance

14.10 Growing an aviation company in the hardest way possible
   Moderator: Alasdair Whyte, CJI
   Joe Barber, Clay Lacy Aviation
   Scott Cutshall, Clay Lacy Aviation
   Chris Hand, Clay Lacy Aviation

14.40 Simplifying and speeding up purchases of large jets
   Drew Gough, Boeing Business Jets

15.00 Fixing supply chains
   Moderator: Craig Picken, NorthStar Group
   Scott Ashton, O2 Aero Acquisitions
   Nick McBoyle, Bombardier
   Kevin Michaels, AeroDynamic Advisory
   Andrew McElhinney, AE Industrial Partners

15.40 Afternoon tea hosted by Action Aviation

16.10 Providing the perfect (cabin) combination
   Sean McGeough, Airbus Corporate Jets

16.30 Who wants to be an aircraft trustee?
   Moderator: Jack Gilchrist, Gilchrist Aviation Law
   Jeff Towers, TVPX
   Bruce Marshall, AIC Title Service
   David Hernandez, Vedder Price
   Keri Dowling, Air Law Office

17.10 How do brokers stand out?
   Don Dwyer, Guardian Jet
   Mike Dwyer, Guardian Jet

17.30 The state of the market – From jet cards to investments
   Andrew Collins, FlexJet

17.50 Closing remarks
   Alasdair Whyte, Corporate Jet Investor

18.00 Cocktail reception hosted by AIC Title Service

20.00 Dealmakers Dinner hosted by

22.00 Flightcap After Party hosted by Fontainebleau Aviation

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Day two – 8th November

07.30 Breakfast hosted by Avinode Group

08.30 Welcome to day two
*Alasdair Whyte, Corporate Jet Investor*

08.40 Climbing. Fast. Business Aviation is on a Mission to Net-Zero
*Ed Bolen, NBAA*

09.00 Flying on the public market
*Moderator: Sheila Kahyaoglu, Jefferies Equity Research*
*Matt Liotta, Volato*
*Mike Winston, Jet AI*
*Jim Segrave, FlyExclusive*

09.40 The future for fractional
*Moderator: Ford von Weise, Citi Private Bank*
*Craig Ross, Aviation Portfolio*
*Doug Gollan, Private Jet Card Comparisons*
*Chris Tasca, FlyAlliance*

10.15 Morning coffee hosted by Gilchrist Aviation Law

10.45 Propulsion & digital technology
*Greg Norwood, GE Aerospace*

11.05 How connectivity affects aircraft values
Understanding the different options
How does connectivity affect value
How does it affect sales time?
*Moderator: Johnnie White, ASA*
*Daniel Hall, Cirium*
*Richard Berkemeier, Pegasus Aircraft Appraisal Group*
*Ryan Stone, SmartSky Networks*
*James Person, Viasat*
*Mike Shearer, Collins Aerospace*

11.50 Evolving JSSI
*Megha Bhatia, JSSI*
*Ben Hockenberg, JSSI*

12.10 Lunch hosted by GE Aerospace

13.30 Financing aircraft
Aircraft finance, interest rates and inflation
When does an aircraft get old?
Who is buying business aviation deals?
*Moderator: Eddie Gross, Vedder Price*
*Keith Hayes, PNC Aviation Finance*
*Vivek Kaushal, Global Jet Capital*
*Chris Miller, JSSI Aviation Capital*

14.10 New and emerging network and antenna technology for business aviation - ATG to satellites
*Jim Zanino, Gogo Business Aviation*

14.30 The current state of business aviation in Europe
*Robert Baltus, EBAA*

14.50 Afternoon tea

15.20 Dealing with operator restructurings and failure
*Moderator: Emily Wicker, Clifford Chance*
*David Fowkes, FTI Capital Advisors*
*Amanda Applegate, Soar*
*Michael Cox, Seabury Securities*

16.00 Will the FBO consolidation end anytime soon?
*Anthony Banome, Fontainebleau Aviation*

16.20 The evolving sales market
*Moderator: Shawn Dinning, Dallas Jet*
*Wayne Starling, IADA*
*Matthieu Rosanvallon, Freestream*
*Sherry Cannon, Equus Global Aviation*
*Jay Mesinger, Mesinger Jet Sales*
*Chris Ellis, Avpro*
*Brian Proctor, MENTE Group*

17.05 Closing remarks
*Alasdair Whyte, Corporate Jet Investor*

17.10 Cocktail reception hosted by Gogo Business Aviation

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